IDS User Conference Agenda

a Constellation Software Company

Tuesday, March 7, 2023

3:00 p.m. to 6:00 p.m.	REGISTRATION
3:00 p.m. to 6:00 p.m.	ASK THE EXPERTS LAB IS OPEN
6:00 p.m. to 7:00 p.m.	NETWORKING
7:00 p.m. to 10:00 p.m.	RECEPTION

Wednesday, March 8, 2023

8:00 a.m. to 9:00 a.m.	BUFFET BREAKFAST & NETWORKING
9:00 a.m. to 9:30 a.m.	WELCOME GREETING
9:30 a.m. to 10:15 a.m.	IDS Astra Roadmap
10:15 a.m. to 10:30 a.m.	NETWORKING BREAK
10:30 a.m. to 11:15 a.m.	All Depts: How to Get the Most Out of Your DMS Across Every Department
11:15 a.m. to 12:00 p.m.	Leveraging IDS Technology Partners
12:00 p.m. to 1:00 p.m.	BUFFET LUNCH & NETWORKING
1:00 p.m. to 2:30 p.m.	Getting the Most Out of Sales and Service CRM
2:30 p.m. to 2:45 p.m.	NETWORKING BREAK
4:00 p.m. to 5:00 p.m.	All Departments – Round Table Session
5:00 p.m. to 7:00 p.m.	FREE TIME
7:00 p.m. to 10:00 p.m.	DINNER & NETWORKING

Thursday, March 9, 2023

8:00 a.m. to 9:00 a.m.	BUFFET BREAKFAST & NETWORKING	
9:00 a.m. to 9:15 a.m.	WELCOME NOTE	
9:15 a.m. to 10:15 a.m.	Importance of Ongoing Regularly Scheduled Training	
10:15 a.m. 10:30 a.m.	NETWORKING BREAK	
10:30 a.m. to 12:00 p.m.	Accounting - Departmental Analysis - Managing your Dealership by Department	Parts - Everything You Need to Know About Parts Management
12:00 p.m. to 1:00 p.m.	BUFFET LUNCH & NETWORKING	
1:00 p.m. to 2:00 p.m.	IDS Engage Email Marketing	Importance of RECT Reporting & the Top 5 things Dealers are Doing to Reduce Their RECT
2:00 p.m. to 2:15 p.m.	NETWORKING BREAK	
2:15 p.m. to 3:00 p.m.	Sales CRM – What's Next	Service CRM – What's Next
3:00 p.m. to 3:45 p.m.	REPORTS: Mastering Vision Reporting	
3:45 p.m. to 4:15 p.m.	THANK YOU & CLOSING REMARKS	